

iPassLeader

Pass Your Next Certification Exam Fast!

Everything you need to prepare, learn & pass your certification exam easily.

Login / Register

Shopping Cart (3)

Search...



Online Test Engine

Instant Online Access, Test History and Performance Review, Supports Windows / Mac / Android / iOS, etc. →

Desktop Test Engine

Installable Software Application, Simulates Real Exam Environment, Supports MS Operating System, Practice Offline Anytime. →

PDF Format

Printable PDF Format, Prepared by IT Experts, Study Anywhere, Anytime, Free PDF Demo Available. →

Download a free pdf sample of any of our study materials

- ▶ 24/7 customer support, Secure shopping site
- ▶ Free One year updates to match real exam scenarios
- ▶ If you failed your exam after buying our products we will refund the full amount back to you.

Select a vendor... ▼

Select an test... ▼

Your email address

Free Download Demo



48923+
Happy Clients



48923+
Shares



97846+
Downloads



9999+
Years in Business

<http://www.ipassleader.com/>

Everything you need to prepare, learn & pass your certification exam easily.

Exam : **1z1-974**

Title : Oracle Revenue Management
Cloud Service 2017
Implementation Essentials

Vendor : Oracle

Version : DEMO

NO.1 Given Revenue Management uses the Subledger Accounting engine to create journal entries from customer contracts, which is NOT a predefined Accounting Class?

- A. Contract Price Variance
- B. Contract Expense
- C. Contract Clearing
- D. Contract Asset
- E. Contract Liability
- F. Contract Revenue

Answer: B

NO.2 In Revenue Management the Selling Amount and Allocated Amount may be different. How does Revenue Management account for this difference?

- A. It Tracks the difference in a Write-Off Allocation Account at the contract line level.
- B. It tracks the difference in a Discount Allocation Account at the contract line level.
- C. It tracks the difference in a Discount Allocation Account at the contract level.
- D. It tracks the difference in a Write-off Allocation Account at the contract level.

Answer: B

NO.3 A corporation uses a pricing policy that considers deal size to calculate price per unit for its products. For example:

Deal Size	Price Per Unit
Less than \$50,000	\$100.00
More than \$50,000	\$85.00

Which Price Band Segment Label would be appropriate to use in this case?

- A. Amount Band
- B. Deal Size Band
- C. Quantity Band
- D. Set Band

Answer: A

NO.4 A corporation does not have reliable historical Standalone Selling Prices stored in its source systems. What option is available to help the corporation in this scenario?

- A. Navigate to the "Manage Revenue Price Profiles" page and download spreadsheet template to enter estimated prices manually.
- B. Run the Calculate Observed Standalone Selling Prices program to derive prices.
- C. Navigate to the "Manage Revenue Price Profiles" page and enter estimated prices manually in the browser user interface.
- D. Load estimated prices to table VRM_SOURCE_DOCUMENTS using SQL script.

Answer: B

Explanation

https://docs.oracle.com/cloud/farel12/financialscs_gs/OEDMF/VRM_CUSTOMER_CONTRACT_HEADERS

NO.5 Which two are choices for the Satisfaction Method when defining a Performance Obligation Identification Rule?

- A.** allow complete
- B.** allow partial
- C.** require partial
- D.** require complete

Answer: B,D

Explanation

<https://docs.oracle.com/en/cloud/saas/financials/r13-update18a/fafirm/recognize-revenue.html#FAFRM2321853>